Brent Long

Sales Coach • Author • Speaker

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Do You Wish To Get Well?

The Greatest Sales Question Ever Asked

That question from Jesus in John 5 is the backbone of Brent's no-fluff coaching approach. With 35+ years in sales, business dev, and executive consulting, Brent Long cuts through excuses to help leaders and teams face truth, unlock breakthrough, and transform their sales process—spiritually and financially. Biblically rooted. Results obsessed. Growth guaranteed—if you're gutsy enough to do the work.

Coaching and Training Offers

The 6-Figure Sales Roadmap

Proven, personalized coaching to grow sales 2x-5x in 90 days-without burning out or compromising values.

SALTY Sales Training ™ Academy

Truth -driven sales training and mentoring for high-performing teams, rooted in spiritual alignment and practical systems.

Executive & Church Leadership Retreats

Custom 1-3 day strategy and renewal retreats at Longhaven—ideal for alignment, vision clarity, and sustainable success.

1-Day Workshops & Boot Camps

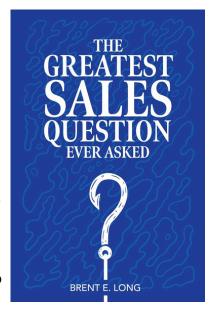
On-site or virtual intensives using Brent's "5 Rights" and "7 Steps to Sales Excellence" frameworks.

Speaking & Podcast Appearances

Brent brings inspiring, faith-filled insights to conferences, business events, church gatherings, and podcasts.

About the Book

Built around Jesus' piercing question in John 5:6—"Do you want to get well?"—this bold, no-nonsense guide from Brent Long shows how one honest answer can ignite personal breakthrough, team alignment, and real results in sales. With practical tools and biblical backbone, it's for leaders, sales pros, and believers who are done playing it safe—and ready to grow.



I grew my business from \$4.8 million to \$11.5 million in new sub-agent business in 1 year. Incredible!!!"

J. Bennett

273% Increase in 1 Year!"
Wade Hungerford -MCR Services

